Yosof Ewing

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RESTORING BALANCE

Profile

A highly experienced, commercially astute contracts & project management professional, with a track record of advising clients and adding significant value to organisations. Operating and advising at Board Level for over 15 years, with strong leadership skills, having been in the industry for 24 years. Proven expertise in NEC3 forms of Contract, mediation, distressed project recovery, Adjudication, Contract Claims, identifying contract risks and developing mitigation strategies to offset risk and deliver additional commercial benefits to client organisations. Nonconfrontational attitude and consummate negotiator, with an ability to read and react to a situation from multiple angles. Yosof is an objective driven, qualified mediator and Licensed NLP Master Practitioner.

Ability to operate laterally in both strategic and operational roles, with a high level of engineering and technical knowledge. Experience of working with the Legal Profession, acting as Expert Witness, Contract Law, Contracts including drafting, Commercial Contracts, Insolvency and Solicitors.

Major Achievements

- Successfully resolved over 100 contract disputes using negotiation, mediation and adjudication techniques.
- Identified risk and verified commercial data, including drafting bespoke contracts for a £50million energy contract. This led to significant investment in the company.
- Identified contract opportunities both up and downstream in a complex project. This added approximately £5million in value to the client.
- Designed and constructed a custom-built Excel software package to address all pre and post contract commercial audit requirements. Scottish Enterprise agreed to fund the development of this.
- Have setup and managed my own businesses, including developing networks and driving business growth for nearly 9 years.

Career Highlights

Founder & Managing Director: CPUK, 2006 - Present

Originally established in 2006 the company provides specialist project, contract and commercial consultancy services.

They specialise in distressed project recovery, alternative dispute resolution, mediation, contract drafting, contract auditing and contract administration,

commercial and project management, as well as the processes that underpin good project management.

Earlier Experience

 16 years of project and commercial management, dispute resolution, geospatial practice, health, safety and environmental management experience and practice in the civils sector.

Qualifications / Education

- Member of the Association of Project Management [R40679],
- Member of the Chartered Institute of Civil Engineering Surveyors [1805807],
- Member of the Chartered Institute of Arbitration [24061],
- Practising Associate of the Academy of Experts Civil Engineering Surveying [2986],
- Fellow of the Chartered Management Institute [4162745],
- Fellow of the Institute of Commercial Management [21012],
- Member of the Association of Project Safety [011716],
- Member of the Institute of Engineering and Technology [70730319],
- Member of the Royal Institute of Chartered Surveyors [6336720 Pending 2015],
- Fellow of the Institute of Civil Engineering [Pending 2015]

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